

Solicitation Amendment

IFB 06815 – Raised Pavements Markers & Adhesive

Amendment number: 1
Date issued: November 20, 2015

Effect of the amendments:

All revisions or additional requirements detailed below are to be considered official and binding on the bidder for this solicitation and become official contract language upon execution of the contract, unless specifically amended later in time.

Purpose of the amendment(s):

To change bid due date from November 24, 2015 to December 3, 2015.

Updated information and clarifications to follow via Solicitation Amendment 2.

Note to bidder: This amendment need not be included in its entirety in a bid packet

Authorizing Signatures

For State of Washington:

Mark Roush
Department of Enterprise Services
Contracts, Procurement & Risk Management
(360) 407-9311
Mark.Roush@des.wa.gov



Traffic Safety Supply Company
2324 SE Umatilla St Portland, OR 97202
503-235-8531 800-547/8518



Solicitation Amendment

IFB 06815 – Raised Pavements Markers & Adhesive

Amendment number: 2
Date issued: November 25, 2015

Effect of the amendments:

All revisions or additional requirements detailed below are to be considered official and binding on the bidder for this solicitation and become official contract language upon execution of the contract, unless specifically amended later in time.

Purpose of the amendment(s):

To incorporate the following changes to the original solicitation:

Appendix F, Special Terms and Conditions

7. Purchasing Card Acceptance to read as follows:

In an effort to streamline the purchasing and payment process, DES is encouraging agencies to use the state purchasing card to facilitate purchases. Contractors must accept purchasing cards as an alternate payment process. **Contractors are encouraged to accept purchasing cards as an alternate payment process.** Please indicate in Appendix C, Bidder Profile which card(s) you presently accept. The current card available for state agency use is a VISA product.

Add items identified in imbedded Excel Price Worksheet



Note to bidder: This amendment must be included in its entirety in a bid packet

All other terms, conditions and specifications remain unchanged.

Bid due date remains December 3, 2015 at 2:00 P.M.

Authorizing Signatures

For State of Washington:

Mark Roush
Department of Enterprise Services
Contracts, Procurement & Risk Management
(360) 407-9311
Mark.Roush@des.wa.gov



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A handwritten signature in blue ink, appearing to read 'M. Brown', is written over the bottom portion of the company's contact information.

Pre-qualified Products

Raised pavement markers and adhesives shall conform to the requirements of the 2014 Washington State Department of Transportation (WSDOT) Standard Specifications for Road, Bridge and Municipal Construction and be listed on the Qualified Product List (QPL). Information about the WSDOT Specifications for Road, Bridge and Municipal Construction can be found at the following web address:

<http://www.wsdot.wa.gov/Publications/Manuals/M41-10.htm>

Information about the WSDOT QPL can be found at the following web address:

<http://www.wsdot.wa.gov/biz/mats/QPL/QPL.cfm>

The following Thermoplastic Pavement Marking have been pre-qualified and listed on the QPL by the Washington State Department of Transportation:

Flint Trading Inc., Thomasville-NC

Product Name: Premark - Plastic Type B: Pre-formed Fused Thermoplastic

Flint Trading Inc., Thomasville-NC

Product Name: Hot Tape - Plastic Type B: Pre-formed Fused Thermoplastic

Ennis Paint - Ennis-TX

Product Name: Flame Tape - Plastic Type B: Pre-formed Fused Thermoplastic

Potter's Industries, Greenville-AL

Product Name: VisiTape - Plastic Type B: Pre-formed Fused Thermoplastic



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| Category A | | | | |
|---|---------------------|-----------------------|------------------|----------------|
| Pre-formed fused thermoplastic with skid optics, .125 mil thickness, color: white | | | | |
| Mfg.: | | Model: | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | 4" wide x 36" long | 1,000 | | \$0.00 |
| 2 | 8" wide x 36" long | 1,000 | | \$0.00 |
| 3 | 12" wide x 36" long | 1,000 | | \$0.00 |
| 4 | 24" wide x 36" long | 1,000 | | \$0.00 |
| Total: | | | | \$0.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category B | | | | |
|--|---------------------|-----------------------|------------------|----------------|
| Pre-formed fused thermoplastic with skid optics, .125 mil thickness, color: yellow | | | | |
| Mfg.: | | Model: | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | 4" wide x 36" long | 1,000 | | \$0.00 |
| 2 | 8" wide x 36" long | 1,000 | | \$0.00 |
| 3 | 12" wide x 36" long | 1,000 | | \$0.00 |
| 4 | 24" wide x 36" long | 1,000 | | \$0.00 |
| Total: | | | | \$0.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category C | | | | |
|---|------------------|-----------------------|------------------|----------------|
| WA Low Speed combo arrow. Pre-formed thermoplastic with skid optics. 13' 4" tall X 3' 4" wide | | | | |
| Mfg.: | | Model: | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | Hand Kits, Left | 500 | | \$0.00 |
| 2 | Hand Kits, Right | 500 | | \$0.00 |
| Total: | | | | \$0.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category D | | | | |
|--|------------------|-----------------------|------------------|----------------|
| WA Low Speed turn arrow. Pre-formed thermoplastic with skid optics 8' tall x 2'8" wide | | | | |
| Mfg.: | | Model: | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | Hand Kits, Left | 500 | | \$0.00 |
| 2 | Hand Kits, Right | 500 | | \$0.00 |
| Total: | | | | \$0.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category E | | | | |
|--|---------------------|-----------------------|------------------|----------------|
| WA Low Speed straight arrow. Pre-formed thermoplastic with skid optics 8' tall x 2'6" wide | | | | |
| Mfg.: | | Model: | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | 8' tall x 2'6" wide | 500 | | \$0.00 |
| Total: | | | | \$0.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category F | | | | |
|---|--------------|-----------------------|------------------|----------------|
| Bicycle symbol. Pre-formed thermoplastic with skid optics | | | | |
| Mfg.: | | Model: | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | 4' tall x 2' | 500 | | \$0.00 |
| Total: | | | | \$0.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category G | | | | |
|---|------------------------|-----------------------|------------------|----------------|
| Rail road crossing kit. Pre-formed thermoplastic with skid optics | | | | |
| Mfg.: | | Model: | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | Rail road crossing kit | 250 | | \$0.00 |
| Total: | | | | \$0.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category H | | | | |
|--|-------------|-----------------------|----------------|----------------|
| Pre-formed thermoplastic letter with skip optics | | | | |
| Mfg.: | | Model: | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/lb. | Extended Price |
| 1 | 8' tall | 1,000 | | \$0.00 |
| Total: | | | | \$0.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

Bidder Profile – Appendix C

Invitation for Bid 06815 – Raised Pavement Markers & Adhesive

COMPANY INFORMATION (for contract administration purposes)

| | |
|---|--|
| Company name and address Traffic Safety Supply Co, Inc 2324 SE Umatilla St Portland, OR 97202 | Authorized representative: Jeff Parson |
| | Phone/Cell: (503) 235-8531 |
| | Email: jparson@tssco.com |
| Ordering contact/Address Name/Email: Tammy Stonebrink tstonebrink@tssco.com Address: 2324 SE Umatilla St Portland, OR 97202 Phone: (503) 235-8531 | Sales reporting contact information Name/Email: Christine Bonin cbonin@tssco.com Phone: (503) 235-8531 |
| Management fee contact Name/Email: Christine Bonin cbonin@tssco.com Phone: (503) 235-8531 | Address to send management fee invoices Company name: Traffic Safety Supply Co, Inc Attn: Christine Bonin Address: 2324 SE Umatilla St City/State/Zip: Portland, OR 97202 |
| Wash. Dept. of Revenue Registration No. | C409 014 202 |
| Federal Tax ID No. (TIN)* | 93-0500143 |
| *If your TIN is a Social Security Number, provide only the last four digits | |

REFERENCES

Provide a minimum of three commercial or government references for which bidder has delivered goods and/or services similar in scope as described in the IFB.



| | |
|---|---|
| <p>1. Customer: Contact: Phone: Email:</p> | <p><u>Clackamas Co 902 Abernethy Rd Clackamas, OR 97045</u> <u>Sean Jewett</u> <u>(503) 650-3357</u> <u>sjewett@co.clackamas.or.us</u></p> |
| <p>2. Customer: Contact: Phone: Email:</p> | <p><u>Whatcom Co 901 W Smith Rd Bellingham, WA 98226</u> <u>John Delappe</u> <u>(360) 778-6408</u> <u>jdelappe@co.whatcom.wa.us</u></p> |
| <p>3. Customer: Contact: Phone: Email:</p> | <p><u>Yakima Co 128 N 2nd St Yakima, WA 98901</u> <u>Karl Ishizaka</u> <u>(509) 574-2351</u> <u>karl.ishizaka@co.yakima.wa.us</u></p> |

SUBCONTRACTORS

If applicable, identify on a separate sheet any subcontractors who will perform services in fulfillment of contract requirements. State the nature of services to be performed and include a federal tax identification number (TIN) for each subcontractor. If a subcontractor is a minority or woman-owned business, include its OMWBE Certification Number (if certified). If necessary, attach additional sheets (stamp or mark each page with a company name, mark or initial). Do not include any Social Security Numbers.

The contractor, by including subcontractor(s) as part of your signed bid, agrees to assume responsibility for contract obligations and any liability for all actions of such subcontractors. DES reserves the right to approve or disapprove any subcontractor.

SALES/CUSTOMER SERVICE

On a separate sheet, identify sales/customer service contacts and will call locations for the entire state.

PURCHASING CARDS

Purchasing cards accepted (note: any card fees **must** be rolled into the unit price of the bid):



Visa Master Card American Express Discover Other: _____

MINORITY/WOMEN OWNED BUSINESS STATUS

Is your firm a minority/women-owned business? Yes No

MWBE certification no. _____

VETERAN OWNED BUSINESS STATUS

Is your firm a veteran-owned business? Yes No

VB certification no. _____

STATE OF OREGON

If required, indicate percent increase to bid pricing for delivery to State of Oregon DASCPP/ORCPP members: 0 percent.

Lead Time: 10 - 15 days





TRAFFIC SAFETY SUPPLY CO., INC.

MANUFACTURER AND DISTRIBUTOR

2324 SE Umatilla St. • Portland, Oregon 97202
Federal ID # 93-0500143 • TOLL FREE 1-800-547-8518
PHONE 503-235-8531 • FAX 503-235-5112 • EMAIL sales@tssco.com

December 2, 2015

SALES / CUSTOMER SERVICE:

Tammy Stonebrink
tstonebrink@tssco.com
(503) 235-8531

Todd Wilson
twilson@tssco.com
(360) 951-4405

WILL CALL LOCATION:

2324 SE UMATILLA ST
PORTLAND, OR 97202

Raised Pavement Markers and Adhesives

This section will not be evaluated. Bidder is to list any minimum order requirements as a dollar amount not to exceed \$3,500 for deliveries, FOB Destination Prepaid and Included.

After award of contract, the contractor may charge the purchaser freight charges for orders that do not meet the minimum order requirements (FOB Destination Prepaid and Add to invoice).

Customers are located throughout the State of Washington

Delivery for the primary user (WSDOT) will be required at the following six Department of Transportation Regions on a demand basis:

Northwest Region: Washington State Department of Transportation
6431 Corson Avenue South, Seattle, WA 98108

North Central Region: Washington State Department of Transportation
1551 North Wenatchee Ave, Wenatchee, WA 98807

Olympic Region: Washington State Department of Transportation
5720 Capitol Boulevard, Tumwater, WA 98501

Southwest Region: Washington State Department of Transportation
4200 Main Street, Vancouver, WA 98663

South Central Region: Washington State Department of Transportation
2809 Rudkin Road, Union Gap, WA 98903

Eastern Region: Washington State Department of Transportation
2714 North Mayfair Street, Spokane, WA 99207

Minimum order requirements per each district - by dollar amount not to exceed \$3,500

| Section | Northwest Region | North Central Region | Olympic Region | Southwest Region | South Central Region | Eastern Region |
|---------|------------------|----------------------|----------------|------------------|----------------------|----------------|
| "A" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |
| "B" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |
| "C" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |
| "D" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |
| "E" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |
| "F" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |
| "G" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |
| "H" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |
| "I" | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 | \$2,500.00 |



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Bidder's Company Name: _____

| Category A | | | | |
|--|-------------|-----------------------|-----------------------------------|--------------------|
| Raised Pavement Marker (RPM), Type 1, Non-reflective | | | | |
| Mfg.: Interstate Sales | | | Model: diamond back polypropolene | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | RPM Type 1W | 40,000 | \$ 0.45 | \$18,000.00 |
| 2 | RPM Type 1Y | 2,000 | \$ 0.47 | \$940.00 |
| Total: | | | | <u>\$18,940.00</u> |

(*). Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category B | | | | |
|---|--------------|-----------------------|------------------|--------------------|
| 4" x 4" Raised Pavement Marker (RPM), Type 2, Reflective, Uncoated Lens | | | | |
| Mfg.: Ray-O-Lite | | | Model: AA | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | RPM Type 2YY | 30,000 | \$ 0.93 | \$27,900.00 |
| 2 | RPM Type 2W | 35,000 | \$ 0.92 | \$32,200.00 |
| 3 | RPM Type 2Y | 8,000 | \$ 0.91 | \$7,280.00 |
| 4 | RPM Type 2WR | 500 | \$ 0.98 | \$490.00 |
| 5 | RPM Type 2YR | 500 | \$ 0.98 | \$490.00 |
| Total: | | | | <u>\$68,360.00</u> |

(*). Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category C | | | | |
|---|--------------|-----------------------|------------------|--------------------|
| 4" x 4" Raised Pavement Marker (RPM), Type 2, Reflective, Abrasion Resistant Lens | | | | |
| Mfg.: Ray-O-Lite | | | Model: AA ARC | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | RPM Type 2YY | 27,000 | \$ 1.08 | \$29,160.00 |
| 2 | RPM Type 2W | 7,000 | \$ 1.06 | \$7,420.00 |
| 3 | RPM Type 2Y | 1,000 | \$ 1.06 | \$1,060.00 |
| 4 | RPM Type 2WR | 500 | \$ 1.10 | \$550.00 |
| 5 | RPM Type 2YR | 500 | \$ 1.10 | \$550.00 |
| Total: | | | | <u>\$38,740.00</u> |

(*). Indicates estimated usage for evaluation purposes only, as actual usage is not available.



Traffic Safety Supply Company
 2324 SE Umatilla St Portland, OR 97202
 503-235-8531 800-547/8518

Invitation for Bid #06815
 Raised Pavement Markers and Adhesives

Appendix B - Price Sheet

| Category C | | | | |
|---|--------------|-----------|------------------|--------------------|
| 4" x 4" Raised Pavement Marker (RPM), Type 2, Reflective, Abrasion Resistant Lens | | | | |
| Mfg.: Ray-O-Lite | | | Model: RS-ARC | |
| Item | Description | Usage (*) | Unit Price/ Each | Extended Price |
| 1 | RPM Type 2YY | 27,000 | \$ 1.05 | \$28,350.00 |
| 2 | RPM Type 2W | 7,000 | \$ 1.04 | \$7,280.00 |
| 3 | RPM Type 2Y | 1,000 | \$ 1.04 | \$1,040.00 |
| 4 | RPM Type 2WR | 500 | \$ 1.07 | \$535.00 |
| 5 | RPM Type 2YR | 500 | \$ 1.07 | \$535.00 |
| Total: | | | | <u>\$37,740.00</u> |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category C | | | | |
|---|--------------|-----------------------|-------------------|--------------------|
| 4" x 4" Raised Pavement Marker (RPM), Type 2, Reflective, Abrasion Resistant Lens | | | | |
| Mfg.: 3M | | | Model: Series 290 | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | RPM Type 2YY | 27,000 | \$ 0.81 | \$21,870.00 |
| 2 | RPM Type 2W | 7,000 | \$ 0.79 | \$5,530.00 |
| 3 | RPM Type 2Y | 1,000 | \$ 0.79 | \$790.00 |
| 4 | RPM Type 2WR | 500 | \$ 0.81 | \$405.00 |
| 5 | RPM Type 2YR | 500 | \$ 0.81 | \$405.00 |
| Total: | | | | <u>\$29,000.00</u> |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category D **NO BID** | | | | |
|---|--------------|-----------------------|------------------|----------------|
| 3.2" x 4.6" Raised Pavement Marker (RPM), Type 2, Reflective, Abrasion Resistant Lens | | | | |
| Mfg.: | | | Model: | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | RPM Type 2YY | 19,000 | | \$0.00 |
| 2 | RPM Type 2W | 9,000 | | \$0.00 |
| 3 | RPM Type 2Y | 3,100 | | \$0.00 |
| 4 | RPM Type 2WR | 10,000 | | \$0.00 |
| 5 | RPM Type 2YR | 1,600 | | \$0.00 |
| Total: | | | | <u>\$0.00</u> |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.



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Raised Pavement Markers and Adhesives

| Category E | | | | |
|---|--------------|-----------|------------------|--------------------|
| Low Profile Raised Pavement Marker (RPM), Type 2, Reflective, Abrasion Resistant Lens Mfg.: Ray-O-Lite Model: 2002 | | | | |
| Item | Description | Usage (*) | Unit Price/ Each | Extended Price |
| 1 | RPM Type 2YY | 5,000 | \$ 0.92 | \$4,600.00 |
| 2 | RPM Type 2W | 17,800 | \$ 0.90 | \$16,020.00 |
| 3 | RPM Type 2Y | 10,000 | \$ 0.90 | \$9,000.00 |
| 4 | RPM Type 2WR | 1,000 | \$ 1.02 | \$1,020.00 |
| 5 | RPM Type 2YR | 500 | \$ 1.02 | \$510.00 |
| Total: | | | | <u>\$31,150.00</u> |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category F | | | | |
|--|--------------|-----------------------|------------------|-------------------|
| Recessed Raised Pavement Marker (RPM), Type 2, Reflective, Abrasion Resistant Lens Mfg.: Ray-O-Lite Model: 2004 | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | RPM Type 2YY | 1,000 | \$ 1.12 | \$1,120.00 |
| 2 | RPM Type 2W | 3,750 | \$ 1.10 | \$4,125.00 |
| 3 | RPM Type 2Y | 1,000 | \$ 1.10 | \$1,100.00 |
| 4 | RPM Type 2WR | 500 | \$ 1.24 | \$620.00 |
| 5 | RPM Type 2YR | 500 | \$ 1.24 | \$620.00 |
| Total: | | | | <u>\$7,585.00</u> |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category G | | | | |
|---|---|-----------------------|------------------|--------------------|
| Temporary Flexible Raised Pavement Marker (RPM) Mfg.: Pexco / Davidson Model: TRPM | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | Temporary RPM Type W with protective cover | 20,000 | \$0.45 | \$9,000.00 |
| 2 | Temporary RPM Type YY with protective cover | 20,000 | \$0.48 | \$9,600.00 |
| Total: | | | | <u>\$18,600.00</u> |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.



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Invitation for Bid #06815
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Appendix B - Price Sheet

| Category H | | | | |
|---|---|-------------|----------------|--------------------|
| Flexible Bituminous Adhesive for Pavement Markers | | | | |
| Mfg.: Crafc0, Inc | | | Model: 34270 | |
| Item | Description | Est. Annual | Unit Price/lb. | Extended Price |
| 1 | Flexible Bituminous Adhesive for Pavement Markers | 15,148 | \$1.10 | \$16,662.80 |
| Total: | | | | <u>\$16,662.80</u> |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category I **NO BID** | | | | |
|---|----------------|-----------------------|----------------|----------------|
| Pavement Marking Plastic Type A: Liquid Hot Applied Thermoplastic | | | | |
| Mfg.: | | | Model: | |
| Item | Description | Est. Annual Usage (*) | Unit Price/lb. | Extended Price |
| 1 | BC 2000 White | 1,000 | | \$0.00 |
| 2 | BC 2000 Yellow | 1,000 | | \$0.00 |
| Total: | | | | <u>\$0.00</u> |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.



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| Category A | | | | |
|---|-------------------------------|-----------------------|-------------------------------|----------------|
| Pre-formed fused thermoplastic with skid optics, .125 mil thickness, color: white | | | | |
| Mfg.:FLINT TRADING | | | Model: PREMARK PLASTIC TYPE B | |
| PRICES ARE PER EACH 3' SECTION | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | 4" wide x 36" long (90'/BOX) | 1,000 | \$5.00 | \$5,000.00 |
| 2 | 8" wide x 36" long (45'/BOX) | 1,000 | \$10.00 | \$10,000.00 |
| 3 | 12" wide x 36" long (30'/BOX) | 1,000 | \$14.99 | \$14,990.00 |
| 4 | 24" wide x 36" long (15'/BOX) | 1,000 | \$29.99 | \$29,990.00 |
| Total: | | | | \$59,980.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category B | | | | |
|--|-------------------------------|-----------------------|------------------------------|----------------|
| Pre-formed fused thermoplastic with skid optics, .125 mil thickness, color: yellow | | | | |
| Mfg.:FLINT TRADING | | | Model:PREMARK PLASTIC TYPE B | |
| PRICES ARE PER EACH 3' SECTION | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | 4" wide x 36" long (90'/BOX) | 1,000 | \$5.36 | \$5,360.00 |
| 2 | 8" wide x 36" long (45'/BOX) | 1,000 | \$8.82 | \$8,820.00 |
| 3 | 12" wide x 36" long (30'/BOX) | 1,000 | 12.98 | \$12,980.00 |
| 4 | 24" wide x 36" long (15'/BOX) | 1,000 | 25.96 | \$25,960.00 |
| Total: | | | | \$53,120.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category C | | | | |
|---|----------------------------|-----------------------|------------------------------|----------------|
| WA Low Speed combo arrow. Pre-formed thermoplastic with skid optics. 13' 4" tall X 3' 4" wide | | | | |
| Mfg.:FLINT TRADING | | | Model:PREMARK PLASTIC TYPE B | |
| 1 ARROW PER PACK | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | Hand Kits, Left, TYPE 3SL | 500 | \$145.52 | \$72,760.00 |
| 2 | Hand Kits, Right, TYPE 3SR | 500 | \$145.52 | \$72,760.00 |
| Total: | | | | \$145,520.00 |

(*) Indicates estimated usage for evaluation purposes only, as actual usage is not available.



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| Category D | | | | |
|--|---------------------------|------------------------------|------------------|----------------|
| WA Low Speed turn arrow. Pre-formed thermoplastic with skid optics 8' tall x 2'8" wide | | | | |
| Mfg.:FLINT TRADING | | Model:PREMARK PLASTIC TYPE B | | |
| 2 ARROWS PER PACK, PRICE IS PER EACH 1 | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | Hand Kits, Left, TYPE 2SL | 500 | \$76.25 | \$38,125.00 |
| 2 | Hand Kits, Right,TYPE 2SR | 500 | \$76.25 | \$38,125.00 |
| Total: | | | | \$76,250.00 |

(* Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category E | | | | |
|--|------------------------------|------------------------------|------------------|----------------|
| WA Low Speed straight arrow. Pre-formed thermoplastic with skid optics 8' tall x 2'6" wide | | | | |
| Mfg.:FLINT TRADING | | Model:PREMARK PLASTIC TYPE B | | |
| 2 ARROWS PER PACK, PRICE IS PER EACH 1 | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | 8' tall x 2'6" wide, TYPE 1S | 500 | \$79.09 | \$39,545.00 |
| Total: | | | | \$39,545.00 |

(* Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category F | | | | |
|---|--------------|------------------------------|------------------|----------------|
| Bicycle symbol. Pre-formed thermoplastic with skid optics | | | | |
| Mfg.:FLINT TRADING | | Model:PREMARK PLASTIC TYPE B | | |
| 5 PER PACK, PRICE IS PER EACH 1 | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | 4' tall x 2' | 500 | \$87.90 | \$43,950.00 |
| Total: | | | | \$43,950.00 |

(* Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category G | | | | |
|---|------------------------|------------------------------|------------------|----------------|
| Rail road crossing kit. Pre-formed thermoplastic with skid optics | | | | |
| Mfg.:FLINT TRADING | | Model:PREMARK PLASTIC TYPE B | | |
| 1 PER PACK | | | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/ Each | Extended Price |
| 1 | Rail road crossing kit | 250 | \$430.10 | \$107,525.00 |
| Total: | | | | \$107,525.00 |

(* Indicates estimated usage for evaluation purposes only, as actual usage is not available.

| Category H | | | | |
|--|-------------|------------------------------|----------------|----------------|
| Pre-formed thermoplastic letter with skip optics | | | | |
| Mfg.:FLINT TRADING | | Model:PREMARK PLASTIC TYPE B | | |
| Item | Description | Est. Annual Usage (*) | Unit Price/lb. | Extended Price |
| 1 | 8' tall | 1,000 | \$57.50 | \$57,500.00 |
| Total: | | | | \$57,500.00 |

(* Indicates estimated usage for evaluation purposes only, as actual usage is not available.



Traffic Safety Supply Company
 2324 SE Umatilla St Portland, OR 97202
 503-235-8531 800-547/8518

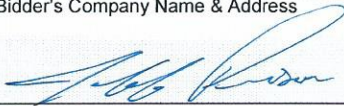
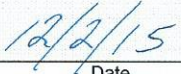
8 BIDDER'S AUTHORIZED OFFER and CONTRACT SIGNATURE PAGE

In submitting this bid, the authorized signatory below acknowledges having read and understood the entire IFB and amendments incorporated prior to the bid due date, and agrees to comply with its terms and conditions, as written, including the Certifications and Assurances. The authorized signatory also agrees to fulfill the offer portions made in this bid and any subsequently awarded contract.

In witness whereof, the parties hereto, having read this contract in its entirety, including all attachments, do agree in each and every particular and have thus set their hands hereunto.

This contract is effective as of _____, 2015, or date of last signature, whichever is later.

| | |
|---|--|
| APPROVED (DES) | |
| Department of Enterprise Services Contracts, Procurement and Risk Management 1500 Jefferson Building 1500 Jefferson Street SE Olympia, WA 98501 | |
| Washington State Department of Enterprise Services | |
| Signature | Date |
| Mark Roush, Procurement Coordinator | |
| Typed or Printed Name, Title | |
| Manager Signature (if applicable) | Date |
| Cynthia Shaw, Unit Manager | |
| Manager's Typed or Printed Name, Title | |
| Contact Information | |
| Contact: | Mark Roush |
| Title: | Procurement Coordinator |
| Phone: | (360) 407-9311 |
| Fax: | 360-586-2426 |
| Email: | Mark.Roush@des.wa.gov |

| | |
|--|------------------------------|
| APPROVED (BIDDER) | |
| Traffic Safety Supply Co, Inc 2324 SE Umatilla St Portland, OR 97202 | |
| Bidder's Company Name & Address | |
| Signature | Date |
|   | |
| Jeff Parson, President | |
| Typed or Printed Name, Title | |
| | |
| Contact Information | |
| Contact: | <u>Tammy Stonebrink</u> |
| Title: | <u>Office Manager</u> |
| Phone: | <u>(503) 235-8531</u> |
| Fax: | <u>(503) 235-5112</u> |
| Email: | <u>tstonebrink@tssco.com</u> |

